

**Admission Articulation Agreement Between
Quincy College
AND
North Shore Community College**

This admission agreement (“Agreement”) dated May 1, 2022 is between Quincy College, an educational corporation formed under the laws of the Commonwealth of Massachusetts with its principal office located at 1250 Hancock Street, Quincy, MA 02169 (hereafter referred to as “QC”), and North Shore Community College, a community college organized under the laws of the Commonwealth of Massachusetts with its principal office at 1 Ferncroft Road, Danvers, MA 01923 | (hereafter referred to as “North Shore”).

It is agreed by and between QC and North Shore, for the mutual consideration and covenants herein contained, as follows:

1. QC and North Shore hereby agree to an admissions arrangement as set forth in this Agreement, whereby students from North Shore may be eligible to complete a Bachelor of Science in Business Management at QC. This arrangement is referred to as the Partner Community College Transfer Pathway to the QC Bachelor of Science in Business Management (“Transfer Pathway”).
2. The terms and conditions of the Transfer Pathway are set forth in detail in Appendix A of this Agreement, (“Transfer Pathway Terms”). The Transfer Pathway Terms, as updated and amended are incorporated in this Agreement by reference. All courses must be completed in accordance with each institution’s academic standards and requirements, as published in the respective current catalog of each institution and set forth in any other applicable materials published by each institution, including the Transfer Pathway Terms.
3. To be eligible for the Transfer Pathway, students must successfully complete an Associate degree program at North Shore with at least a 2.0 GPA in one of the following programs: AA in Business Administration (EXHIBIT A), AA in Business Administration Transfer Management Pathway (EXHIBIT B), AA in Business Administration Transfer Hospitality Pathway (EXHIBIT C); AS in Accounting (EXHIBIT D); and AS in Digital and Social Marketing (EXHIBIT E).
4. QC will accept at least 60 and up to 90 credits from graduates of these programs. A ‘C’ or better is required to transfer any of the 69 credits of program requirements, and a ‘D’ or better is required to transfer any of the 40 credits of general education core and 12 credits of general elective requirements.
5. Non-credit or remedial courses below college level may not be accepted for transfer. ESL courses are not accepted for credit.

6. QC will also adhere to these additional transfer policies:
 - Accept previous credits earned from Advanced Placement (AP) Exams that have been applied to the completed associate degree at North Shore.
 - Accept previous credits earned from College Level Examination Program (CLEP) that have been applied to the completed associate degree at North Shore.
 - Accept previous credits earned from other exam sources that have been applied to the completed associate degree at North Shore.
 - Accept academic credits earned through the evaluation of military, occupation, training, experience and coursework that have been applied to the completed associate degree at North Shore.
7. QC reserves the right to rescind an offer of acceptance if the student is no longer considered in good academic or disciplinary standing between the time of acceptance and matriculation.
8. North Shore graduates accepted into QC's Bachelor of Science in Business Management are subject to the graduation requirements of the QC catalog and other published standards issued by QC in the year of matriculation. In addition, North Shore graduates are subject to changes that may be required to meet accreditation standards, including, but not limited to, those established by the New England Commission of Higher Education (NECHE) or those determined by QC faculty as warranted to ensure a quality educational program.

Each party agrees that it will notify the other party as soon as possible of any changes to its programs that will impact this Agreement. Both institutions agree that they will communicate at the beginning of each fall term to discuss recruiting, entrance requirements, and any other concerns that either may have about the affiliation. Other communications between them may be scheduled as needs arise.

9. Both QC and North Shore agree to make information about the Transfer Pathway available to prospective students on the admissions or articulations pages of their website. Either party may advertise the arrangement described in this Agreement to its students, prospective students, and alumni through print, online, and interactive marketing materials such as fliers, websites, and other advertisements, subject to the guidelines and restrictions further described in this section.
 - a. Each party shall provide the other with a high-resolution logo file and hereby grants the other license to use the name and/or logo for the limited purposes as set forth above.
 - b. Use of the QC name shall be "Quincy College" in all communications about the transfer pathway.
 - c. Use of the North Shore name shall be "North Shore Community College" in all communications about the Transfer Pathway.
10. North Shore agrees to provide QC with at least four on-site recruitment opportunities per year.

11. Neither Institution shall use the name, logo, likeness, trademark, image or other intellectual property of the other for advertising, marketing, endorsement or any other purpose without the specific prior written consent of an authorized representative of the other Institution with respect to each such use.
12. A scholarship award of up to \$2,000 is available for North Shore Community College graduates who have been accepted into the third year of the Bachelor of Science in Business Management at Quincy College for *fall 2022*. To be considered third-year, a student must have 60 transferrable and applicable college credits with a GPA of 2.0 or higher, and must register for at least one 300-level course required for the BS in Business Management.

The amount of the scholarship will be based on incoming GPA, and will be awarded by applicable course until the program is completed. QC has final determination on qualifications, award amount and application of award.

Fall 2022	GPA 2.0-2.49	GPA 2.5-3.49	GPA 3.5+
Award	\$1,000	\$1,500	\$2,000

Information on the scholarship will be made available to prospective students on Quincy College's website. QC will communicate the scholarship changes by June 30 of every year.

North Shore will share information on this scholarship on its website.

13. This agreement is effective on the date signed and will remain in effect until terminated by either party. Either institution may terminate this Agreement at any time, with or without cause, provided that the terminating institution has given the other institution written notice at least 90 days prior to the effective date of such termination and further, both parties agree that no such termination shall adversely affect any student then attending or accepted by QC pursuant to the terms of this Agreement.
14. The parties agree that this Agreement embodies all of the agreements made by and between them, and supersedes any prior agreements and understandings, with regard to the acceptance of North Shore students into QC. Any modifications or amendments to this Agreement must be in writing and executed by both parties in order to be effective.

[signature page immediately follows]

This Agreement has been executed by a duly authorized representative of each party as of the day and year first above written.

Quincy College

BY:
PRINT: Richard DeCristofaro, Ed.D.
TITLE: President
DATE:

BY:
PRINT: Servet Yatin, Ph.D.
TITLE: Provost and Chief Academic Officer
DATE:

North Shore Community College

BY:
PRINT: William A. Heineman, Ed.D.
TITLE: President
DATE:

BY:
PRINT: Andrea DeFusco-Sullivan
TITLE: Interim Vice President of Academic Affairs
DATE:

Appendix A

Terms and Conditions of the Transfer Pathway:

To be admitted Quincy College's Bachelor of Science in Business Management, a student must submit:

- A completed online transfer application: [Apply Now | Quincy College](#)
- The application fee will be waived.
- Official college transcripts demonstrating completion of an AA/AS degree, or
 - Official college transcripts showing that the student is registered and enrolled in their last academic term pending completion of their degree
- Transcripts reflecting a minimum cumulative GPA of at least 2.0/4.0

EXHIBIT A

**North Shore to Quincy College
AA In Business Administration**

- This guide serves as a mapping tool for students. Individual student evaluations will vary.

North Shore	Cr	Quincy College	Cr
NS Classes		Quincy College Gen Ed Core Requirements	40
Humanities Elective	6	Humanities Elective	6
CMP 101 Composition 1	3	ENG 101-English Composition I	3
CMP 102 Composition 2	3	ENG 102-English Composition II	3
Lab Science Elective	4	Natural Science Core with Lab	4
SOCIAL SCIENCE ELECTIVE	3	Behavioral/Social Science Elective	3
		Computer Science Core	3
		History/Government Core	3
		Behavioral/Social Science Electives	6
		General Elective (Replacing First Year Seminar)	3
		Social Science/Psychology Core	3
		Math Core	3
NS Classes		Quincy College Program Requirements	81
ACC 108 Financial Accounting	3	ACC 101 Accounting I	3
ACC 203 Managerial Accounting	3	ACC 102 Accounting II	3
ECO 104 Principles of Microeconomics	3	ECO 201-Microeconomics	3
ECO 103 Principles of Macroeconomics	3	ECO 202-Macroeconomics	3
MKT 101-Principles of Marketing	3	200-level program elective	3
MGT 102-Principles of Management	3	MGT 201-Principles of Management	3
BUS 120-Computer Applications for Business	3	Comp. Sci. Elective (CSA 213 Database Management Recommended)	3
MAT 143-Introduction to Statistics	3	MAT 107 Statistics	3
SPE 102-Speech	3	Communication Elective (ENG 111, SOC 112, SOC 116)	3
BUS 102-Business Law	3	LAW 301-Business Law	3
Open Elective	8	General Elective	8
Science Elective	3	General Elective	3
		BUS 101-Fundamentals of Business	3
		BUS 220-Business Ethics	3
		BUS 350-Global Business I: Strategic Planning and Decision Making	3
		BUS 450-Global Business II: Diversity, Equity, and Inclusion	3
		BUS 401-Organizational Behavior	3
		FIN 320-Principles of Finance	3
		MGT 360-Operations and Logistics Management	3
		MGT 401-Leadership Strategies	3
		MGT 430-Senior Capstone	3
		MKT 301- Marketing Management	3
		300/400 Program Electives (remaining of the 6-credit requirement)	6
		200-level Program Electives (remaining of the 6-credit requirement)	3
		General Electives (remaining of the 12-credit requirement)	1
Minimum # of Transferable Credits	60	Credits Required for BS Degree	121

The Bachelor of Science in Business Management at Quincy College requires the completion of 121 credits including 1) a 40-credit General Education Core and 2) 81 credits of program requirements that include 69 credits in business (or related courses) and 12 electives credits.

A student who graduates from North Shore with an AA in Business can transfer to QC a minimum of 60 credits and up to 90 credits. A 'C' or better is required to transfer any of the 69 credits of program requirements, and a 'D' or better is required to transfer any of the 40 credits of general education core and 12 credit of general elective requirements.

EXHIBIT B

North Shore to Quincy College

AA in Business Administration Transfer Management Pathway

- This guide serves as a mapping tool for students. Individual student evaluations will vary.
- Please contact Advising 617-984-1720 or advising@quincycollege.edu with any course alignment questions.

North Shore	Cr	Quincy College	Cr
NS Classes _____		Quincy College Gen Ed Core Requirements	40
Humanities Elective	6	Humanities Electives	6
CMP 101 Composition 1	3	ENG 101-English Composition I	3
CMP 102 Composition 2 Elective	3	ENG 102-English Composition II	3
Lab Science Elective	4	Natural Science Core with Lab	4
Social Science Elective	3	Behavioral/Social Science Elective	3
		Computer Science Core	3
		History/Government Core	3
		Behavioral/Social Science Electives	6
		General Elective (Replacing First Year Seminar)	3
		Social Science/Psychology Core	3
		Math Core	3
NS Classes _____		Quincy College Program Requirements	81
ACC 108 Financial Accounting	3	ACC 101 Accounting I	3
ACC 203 Managerial Accounting	3	ACC 102 Accounting II	3
ECO 104 Principles of Microeconomics	3	ECO 201-Microeconomics	3
ECO 103 Principles of Macroeconomics	3	ECO 202-Macroeconomics	3
MGT 102-Principles of Management	3	MGT 201-Principles of Management	3
MAT 143-Introduction to Statistics	3	MAT 107 Statistics	3
SPE 102-Speech	3	Communication Elective (ENG 111, SOC 112, SOC 116)	3
BUS 102-Business Law	3	LAW 301-Business Law	3
ENT 200-Applied Entrepreneurship	3	200-level program elective	3
MKT 101-Principles of Marketing	3	200-level program elective	3
MGT 201-Human Resource Management	3	300/400-level program elective	3
BUS 120-Computer Applications for Business	3	Comp. Sci. Elective (CSA 213 Database Management Recommended)	3
Science Elective	3	General Elective	3
Open Elective	2	General Elective	2
		BUS 101-Fundamentals of Business	3
		BUS 220-Business Ethics	3
		BUS 350-Global Business I: Strategic Planning and Decision Making	3
		BUS 450-Global Business II: Diversity, Equity, and Inclusion	3
		BUS 401-Organizational Behavior	3
		FIN 320-Principles of Finance	3
		MGT 360-Operations and Logistics Management	3
		MGT 401-Leadership Strategies	3
		MGT 430-Senior Capstone	3
		MKT 301-Marketing Management	3
		General Electives (remaining of the 12-credit requirement)	7
		200-level Program Electives (remaining of the 6-credit requirement)	0
		300/400 Program Electives (remaining of the 6-credit requirement)	3
Minimum # of Transferable Credits	60	Credits Required for BS Degree	121

The Bachelor of Science in Business Management at Quincy College requires the completion of 121 credits including 1) a 40-credit General Education Core and 2) 81 credits of program requirements that include 69 credits in business (or related courses) and 12 electives credits.

A student who graduates from North Shore with an AA in Business Administration Transfer Management Pathway can transfer to QC a minimum of 60 credits and up to 90 credits. A 'C' or better is required to transfer any of the 69 credits of program requirements, and a 'D' or better is required to transfer any of the 40 credits of general education core and 12 credit of general elective requirements.

EXHIBIT C

North Shore to Quincy College

AA in Business Administration Transfer Hospitality Pathway

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The Bachelor of Science in Business Management at Quincy College requires the completion of 121 credits including 1) a 40-credit General Education Core and 2)

North Shore	Cr	Quincy College	Cr
NS Classes		Quincy College Gen Ed Core Requirements	40
Humanities Elective	6	Humanities Elective	6
CMP 101 Composition 1	3	ENG 101-English Composition I	3
CMP 102 Composition 2 Elective	3	ENG 102-English Composition II	3
Lab Science Elective	4	Natural Science Core with Lab	4
Social Science Elective	3	Behavioral/Social Science Elective	3
		History/Government Core	3
		Computer Science Core	3
		Behavioral/Social Science Electives	6
		General Elective (Replacing First Year Seminar)	3
		Social Science/Psychology Core	3
		Math Core	3
NS Classes		Quincy College Program Requirements	81
ACC 108 Financial Accounting	3	ACC 101 Accounting I	3
ACC 203 Managerial Accounting	3	ACC 102 Accounting II	3
ECO 103 Principles of Macroeconomics	3	ECO 202-Macroeconomics	3
ECO 104 Principles of Microeconomics	3	ECO 201-Microeconomics	3
MKT 101-Principles of Marketing	3	200-level program elective	3
MGT 102-Principles of Management	3	MGT 201-Principles of Management	3
MAT 143-Introduction to Statistics	3	MAT 107 Statistics	3
SPE 102-Speech	3	Communication Elective (ENG 111, SOC 112, SOC 116)	3
BUS 102-Business Law	3	LAW 301-Business Law	3
BUS 120-Computer Applications for Business	3	Computer Science Elective (CSA 213 Database Management Recommended)	3
HSP 103-Introduction to Tourism and Hospitality	3	200-level program elective	3
HSP 108-Hotel Operations	3	General Elective	3
Science Elective	3	General Elective	3
Open Elective	2	General Elective	2
		BUS 101-Fundamentals of Business	3
		BUS 220-Business Ethics	3
		BUS 350-Global Business I: Strategic Planning and Decision Making	3
		BUS 450-Global Business II: Diversity, Equity, and Inclusion	3
		BUS 401-Organizational Behavior	3
		FIN 320-Principles of Finance	3
		MGT 360-Operations and Logistics Management	3
		MGT 401-Leadership Strategies	3
		MGT 430-Senior Capstone	3
		MKT 301 Marketing Management	3
		200-level Program Electives (remaining of the 6-credit requirement)	0
		300/400 Program Electives (remaining of the 6-credit requirement)	6
		General Electives (remaining of the 12-credit requirement)	4
Minimum # of Transferable Credits	60	Credits Required for BS Degree	121

81 credits of program requirements that include 69 credits in business (or related courses) and 12 electives credits.

A student who graduates from North Shore with an AA in Business Administration Transfer Hospitality Pathway can transfer to QC a minimum of 60 credits and up to 90 credits. A 'C' or better is required to transfer any of the 69 credits of program requirements, and a 'D' or better is required to transfer any of the 40 credits of general education core and 12 credit of general elective requirements.

EXHIBIT D

North Shore to Quincy College

AS Accounting

- This guide serves as a mapping tool for students. Individual student evaluations will vary.
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North Shore	Cr	Quincy College	Cr
NS Classes		Quincy College Gen Ed Core Requirements	40
Liberal Arts Elective	3	Humanities Elective	3
CMP 101-Composition 1	3	ENG 101-English Composition I	3
CMP 102-Composition 2 Elective	3	ENG 102-English Composition II	3
BUS 120-Computer Applications for Business	3	Computer Science Core	3
ITR 200-Internship & PRO 100-Intro to Professional Portfolio	3	General Elective (Replacing First Year Seminar)	3
		Humanities Elective	3
		History/Government Core	3
		Behavioral/Social Science Electives	9
		Social Science/Psychology Core	3
		Math Core	3
		Natural Science Core with Lab	4
NS Classes		Quincy College Program Requirements	81
ACC 101 Basic Accounting 1	3	ACC 101 Accounting I	3
ACC 102 Basic Accounting 2	3	ACC 102 Accounting II	3
ECO 103 Principles of Macroeconomics	3	ECO 202-Macroeconomics	3
ECO 104 Principles of Microeconomics	3	ECO 201-Microeconomics	3
MGT 102-Principles of Management	3	MGT 201-Principles of Management	3
BUS 112-Contemporary Organizational Communications	3	Communication Elective (ENG 111, SOC 112, SOC 116)	3
PHI 116 Ethics	3	BUS 220-Business Ethics	3
BUS 102-Business Law	3	LAW 301-Business Law	3
BUS 103 Advanced Excel; ACC 110-Small Business Computerized Accounting; ACC 103-Computerized Accounting With QuickBooks	3	Comp. Sci. Elective (CSA 213 Database Management Recommended)	3
ACC 201-Intermediate Accounting 1	3	200-level program elective	3
ACC 202-Intermediate Accounting 2	3	200-level program elective	3
ACC 208-Taxation	3	300-level program elective	3
ACC 203-Managerial Accounting	3	300-level program elective	3
Liberal Arts Elective	3	General Elective	3
MKT 101-Principles of Marketing	3	General Elective	3
		BUS 101 Fundamentals of Business	3
		MAT 107 Statistics	3
		MKT 301-Marketing Management	3
		BUS 350-Global Business I: Strategic Planning and Decision Making	3
		BUS 450-Global Business II: Diversity, Equity, and Inclusion	3
		BUS 401-Organizational Behavior	3
		FIN 320-Principles of Finance	3
		MGT 360-Operations and Logistics Management	3
		MGT 401-Leadership Strategies	3
		MGT 430 Senior Capstone	3
		General Electives (remaining of the 12-credit requirement)	6
		200-level Program Electives (remaining of the 6-credit requirement)	0
		300/400-level Program Electives (remaining of the 6-credit requirement)	0
Minimum # of Transferable Credits	60	Credits Required for BS Degree	121

The Bachelor of Science in Business Management at Quincy College requires the completion of 121 credits including 1) a 40-credit General Education Core and 2) 81 credits of program requirements that include 69 credits in business (or related courses) and 12 elective credits. A student who graduates from North Shore with an AS in Accounting can transfer to QC a minimum of 60 credits and up to 90 credits. A 'C' or better is required to transfer any of the 69 credits of program requirements, and a 'D' or better is required to transfer any of the 40 credits of general education core and 12 credit of general elective requirements.

EXHIBIT E

North Shore to Quincy College

AS in Business Administration Digital and Social Marketing

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- Please contact Advising 617-984-1720 or advising@quincycollege.edu with any course alignment questions.

North Shore	Cr	Quincy College	Cr
NS Classes		Quincy College Gen Ed Core Requirements	
	40		
MDA 201-Media Studies	3	Humanities Elective	3
MDA 205-Scripting: Storytelling in a Digital Age	3	Humanities Elective	3
CMP 101 Composition 1	3	ENG 101-English Composition I	3
BUS 101-Math for Business and Finance	3	Math Core	3
GRA 208-Designing for Web	3	Computer Science Core	3
PSY 110-Organizational Psychology and the Workplace	3	Social Science/Psychology Core	3
ITR 200 – Internship & PR 0100 – Professional Portfolio	3	General Elective (Replacing First Year Seminar)	3
		History/Government Core	3
		Behavioral/Social Science Electives	9
		ENG 102-English Composition II	3
		Natural Science Core with Lab	4
NS Classes		Quincy College Program Requirements	
	81		
ACC 105-Accounting Essentials; ACC 110-Small Business Computerized Accounting	3	ACC 101 Accounting I	3
ECO 104 Principles of Microeconomics	3	ECO 201-Microeconomics	3
MKT 210-Social Media Marketing Strategy	3	MKT 301-Marketing Management	3
MGT 102-Principles of Management	3	MGT 201-Principles of Management	3
SPE 102 - Speech	3	Communication Elective (ENG 111, SOC 112, SOC 116)	3
MKT 203-Principles of Selling	3	200-level program elective	3
MKT 218-Digital Marketing	3	200-level program elective	3
GRA 206-Video for Social Media and Beyond	3	300-level program elective	3
MKT 204-Advertising and Integrated Marketing Communications	3	300-level program elective	3
GRA 101-Introduction to Graphic Design	3	General Elective	3
MKT 101-Principles of Marketing	3	General Elective	3
ENT 100-Introduction to Entrepreneurship	3	General Elective	3
MDA 107-Introduction to Digital Media Literacy	3	General Elective	3
		BUS 101-Fundamentals of Business	3
		ACC 102 Accounting II	3
		MAT 107 Statistics	3
		Comp. Sci. Elective (CSA 213 Database Management Recommended)	3
		LAW 301-Business Law	3
		ECO 202-Macroeconomics	3
		BUS 220-Business Ethics	3
		BUS 350-Global Business I: Strategic Planning and Decision Making	3
		BUS 450-Global Business II: Diversity, Equity, and Inclusion	3
		BUS 401-Organizational Behavior	3
		FIN 320-Principles of Finance	3
		MGT 360-Operations and Logistics Management	3
		MGT 401-Leadership Strategies	3
		MGT 430-Senior Capstone	3
		200-level Program Electives (remaining of the 6-credit requirement)	0
		300/400 Program Electives (remaining of the 6-credit requirement)	0
		General Electives (remaining of the 12-credit requirement)	0
Minimum # of Transferable Credits	60	Credits Required for BS Degree	121

The Bachelor of Science in Business Management at Quincy College requires the completion of 121 credits including 1) a 40-credit General Education Core and 2) 81 credits of program requirements that include 69 credits in business (or related courses) and 12 electives credits. A student who graduates from North Shore with an AA in Business Administration Digital and Social Marketing can transfer to QC a minimum of 60 credits and up to 90 credits. A 'C' or better is required to transfer any of the 69 credits of program requirements, and a 'D' or better is required to transfer any of the 40 credits of general education core and 12 credit of general elective requirements.

